## **Tennessee Agriculture Facts**

- Agriculture in Tennessee includes farming and related industries, as well as value-added food and fiber products, processing and manufacturing.
- Agriculture accounts for 14.2 percent of the state's economy and generates \$38.5 billion in output.
- About 218,000 Tennesseans work in agriculture, with 114,000 employed in agriculture production.
- Raw agricultural products generate nearly \$2.4 billion in farm cash receipts annually.
- More than 42 percent of Tennessee's total land area is in farms, with cropland accounting for more than 63.6 percent of farmland.
- Tennessee farmers earn more than 63.5 percent of their cash receipts from cattle and calves, cotton, broilers, tobacco, and dairy sales.
- The manufacturing of food and kindred products adds value in excess of \$4.6 billion to the state's economy.
- Tobacco, soybeans, cotton, wheat, and poultry are important contributors to Tennessee's agricultural exports.
- Major markets for Tennessee's exports include Japan, the European Union, Canada, and Mexico.

#### E11-1215-00-002-02

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### **ECONOMIC IMPACTS OF AGRICULTURE**

# AGRICULTURE CONTRIBUTES \$38.5 BILLION TO TENNESSEE'S ECONOMY ANNUALLY









### **AGRICULTURE CONTRIBUTES \$38.5 BILLION TO THE TENNESSEE ECONOMY**

### DIRECT AND TOTAL EFFECTS OF AGRICULTURE ON THE TENNESSEE ECONOMY\*

Direct Effects		Total Effects	
Total Industrial Output	\$21.0 billion	Total Industrial Output	\$38.5 billion
Employment	218,305	Employment	435,809
Wages and Salaries	\$3.5 billion	Wages and Salaries	\$9.0 billion
Value-added	\$6.2 billion	Value-added	\$15.7 billion

### DIRECT AND TOTAL EFFECTS OF AGRICULTURAL PRODUCTION ON THE TENNESSE ECONOMY

Direct Effects		Total Effects	
Total Industrial Output	\$2.9 billion	Total Industrial Output	\$5.3 billion
Employment	114,332	Employment	154,654
Wages and Salaries	\$.3 billion	Wages and Salaries	\$1.0 billion
Value-added	\$.9 billion	Value-added	\$2.2 billion

#### **DIRECT AND TOTAL EFFECTS OF PROCESSING ON THE TENNESSEE ECONOMY**

Direct Effects		Total Effects	
Total Industrial Output	\$16.7 billion	Total Industrial Output	\$30.7 billion
Employment	99,172	Employment	262,959
Wages and Salaries	\$3.0 billion	Wages and Salaries	\$7.4 billion
Value-added	\$4.9 billion	Value-added	\$12.4 billion

### DIRECT AND TOTAL EFFECTS OF AG INPUT SUPPLY INDUSTRIES ON THE TENNESSEE ECONOMY

Direct Effects		Total Effects	
Total Industrial Output	\$1.4 billion	Total Industrial Output	\$2.5 billion
Employment	4,801	Employment	18,196
Wages and Salaries	\$.2 billion	Wages and Salaries	\$.6 billion
Value-added	\$.4 billion	Value-added	\$1.1 billion

\*Direct effects are the economic impacts due to industry activity. Total effects also include impacts due to supplier industries and the impact effects household income have on the economy.

**AIM-AG**|**AGRI-Industry Modeling & Analysis Group** (Dr. Burton English, Dr. Kim Jensen, and Mr. Jamey Menard), Department of Agricultural Economics, University of Tennessee Institute of Agriculture. For more information, please contact the group at 865/974-7231 or visit the web site at http://web.utk.edu/~aimag/. Data generated for this report from IMPLAN Pro, Minnesota IM-PLAN Group, 1999. Additional information available in Research Series publication 04-01 entitled "Economic Impacts of Agriculture and Forestry in Tennessee. 1997"